

2045368825

Philip Morris USA

returned to near normal after ~~three~~ ^{four} weeks of above average levels
~~MCLANE APPEARS TO BE BUILDING INVENTORY.~~

TOTAL PM VOLUME MCLANE

(millions of cigarettes)

<u>Week ending</u>	<u>PM shipped to McLane</u>	<u>McLane shipped to Retailers</u>	<u>Difference</u>	<u>Cume Diff. From 1/7/94</u>
4/15	1,076.6	529.6	547.0	
4/22	1,087.1	544.5	542.6	
4/29	726.7	560.8	165.9	
5/6	674.6	555.9	118.7	
5/13	614.2	565.8	48.4	
5/20	540.9	569.7	-28.8	
5/27	606.6	544.2	62.4	
6/3	544.8	538.0	6.8	
6/10	628.9	595.8	33.1	
6/17	586.5	587.4	-0.9	1,785.6
6/24	589.5	N/A	N/A	
7/1	599.8	608.3	-8.5	
7/8	635.8	570.4	65.4	
7/15	631.8	N/A	N/A	
7/22	625.2	N/A	N/A	
8/5 7/29	643.1	N/A	N/A	

591,396
8/14/8
583.2
N/A
N/A
 All volumes exclude 24 Sam's Clubs in Michigan purchasing directly from PM.